

2015 Guide to Europe's Biggest Dealer Groups

Rank	Company	Home Country	Brands	Franchise points	New wholesale vehicles	New retail vehicles	Used vehicles	Total vehicles	2014 revenue in € bn
1	Pendragon*	UK	21	204		112,000	155,000	267,000	5.10
2	Sytner (Penske)	UK	20	148		63,224	59,080	122,304	4.79
3	Emil Frey*	Switzerland	27	380	55,000	90,000	60,000	205,000	4.30
3	Inchcape Europe*	UK	15	161	35,000	70,000	60,000	165,000	4.30
5	Arnold Clark	UK	20	203		91,477	158,384	249,861	4.16
6	Lookers	UK	28	123		74,488	60,852	135,340	3.88
7	AMAG*	Switzerland	7	192	45,000	55,000	60,000	160,000	3.79
8	Pon Holdings	Netherlands	8	61	88,600	15,400	12,000	116,000	3.35
9	D'leteren Motor	Belgium	8	13	112,214	9,347	1,261	122,822	2.66
10	Vertu	UK	20	112		77,369	63,446	140,815	2.65
11	MoellerBil*	Norway	3	65	10,000	40,545	24,079	74,624	2.47
12	Bilia	Sweden	10	97		41,267	36,300	77,567	2.19
13	Jardine	UK	21	69		31,105	25,388	56,493	1.95
14	Marshall Motor Group	UK	22	71		31,951	25,598	57,549	1.39
15	AVAG Holding SE	Germany	15	140		45,624	40,063	85,687	1.37
16	Salvador Caetano*	Portugal	23	180		40,285	21,000	61,285	1.35
17	Gottfried Schultz GmbH & Co. KG	Germany	7	43		28,402	25,697	54,099	1.34
18	JCT600*	UK	20	50		30,000	27,000	57,000	1.31
19	Listers	UK	13	43		30,767	17,479	48,246	1.26
20	Alcopa	Belgium	18	57	40,000	21,000	9,000	70,000	1.25
21	Louwman	Netherlands	12	64	34,020	7,734	10,021	51,775	1.17
22	Gueudet	France	8	120		32,000	26,000	58,000	1.10
23	Feser, Graf & Co. Automobilholding GmbH	Germany	7	38		21,966	25,054	47,020	1.03
24	Wellergruppe GmbH & Co. KG	Germany	7	49		15,510	30,834	46,344	1.01
25	Greenhous	UK	9	16		46,677	52,108	98,785	0.99
26	Autobinck*	Netherlands	15	31	13,500	19,000	7,000	39,500	0.921
27	Bernard	France	7	57		28,501	25,300	53,801	0.915
28	Stern	Netherlands	23	144		23,326	22,928	46,254	0.90
29	Benfield Motor Group	UK	12	35		28,143	16,462	44,605	0.89
30	Ridgeway Group	UK	10	31		15,437	13,056	28,493	0.83
31	By My Car	France	13	32		29,000	19,000	48,000	0.80
32	Group 1 Automotive	UK	4	26		13,153	11,849	25,002	0.79
33	Senger Group GmbH	Germany	8	48		9,745	12,000	21,745	0.779
34	VV Auto*	Finland	4	11	17,250	7,000	5,000	29,250	0.776
35	John Clark Motor Group	UK	9	22		12,820	10,495	23,315	0.77
36	Quadis	Spain	25	98		16,881	10,611	27,492	0.75
37	Fahrzeug-Werke LUEG AG	Germany	6	31		11,963	11,705	23,668	0.70
38	Jean Rouyer	France	16	46		18,343	20,949	39,292	0.69
39	Perrys Group	UK	15	51		21,892	19,186	41,078	0.68
40	Loehr Gruppe (Loehr & Becker)	Germany	6	62		11,348	12,866	24,214	0.65
41	AHG, Autohandelsgesellschaft mbH	Germany	4	36		13,700	15,000	28,700	0.620
42	Neubauer	France	21	73		17,364	9,720	27,084	0.616
43	Jacobs Gruppe	Germany	8	17		14,414	14,384	28,798	0.610
44	Harwoods	UK	8	16		5,722	5,272	10,994	0.605
45	Rhein Gruppe	Germany	2	22		8,000	12,000	20,000	0.600
45	Helston Garages	UK	12	37		10,457	7,400	17,857	0.600
47	Rosier GmbH & Co. KG	Germany	6	31		7,554	8,630	16,184	0.597
48	RRG & Norton Way (Marubeni Auto Investment UK)	UK	9	32		20,680	12,600	33,280	0.594
49	Eastern Holdings/Eastern & Western Motor Group*	UK	14	29		5,500	4,500	10,000	0.591
50	Cambria Automobiles	UK	16	42		10,451	14,320	24,771	0.57

Source: IDCP – Ranking is based on 2014 revenue

*Includes estimates